

No. For. 31/2020

November 12, 2020

Subject: Clarification for changes in operating performance of more than 20%

To: The President of the Stock Exchange of Thailand

Finansa Public Company Limited would like to report its consolidated financial results for the three-month period ended 30 September 2020. The consolidated statements of profit or loss and other comprehensive income showed a net profit of THB 178.58 million or a net profit of THB 0.52 per share, an increase in a net profit of THB 208.23 million or 702.2% from a net loss of THB 29.65 million or a net loss of THB 0.09 per share recorded in the same period last year.

Total revenues were THB 273.64 million, compared with THB 65.16 million recorded in the same period last year, representing an increase of THB 208.48 million or 320%. Major revenue was Compensation fee from termination of sublease agreement in relating to the setup of the Prospect Logistics and Industrial Leasehold Real Estate Investment Trust totaled THB 198.14 million. In addition, revenue from major business segments were 1) Revenue from investment, advisory and management business totaled THB 21.49 million, an increase of THB 11.88 million or 123.7% which came mainly from a dividend income of a subsidiary 2) Revenue from securities business totaled THB 29.88 million, an increase of THB 19.63 million or 191.4% from completion of a financial advisory deal and 3) Revenue from warehouse and factory leasing business totaled THB 23.30 million, a decrease of THB 20.80 million or 47.2% as the leasehold rights were terminated since August 17, 2020.

Total costs and expenses were THB 103.88 million, compared with THB 94.81 million recorded in the same period last year, representing an increase of THB 9.07 million or 9.6%. Major cost and expense with significant change was service and administrative expenses totaled THB 21.68 million, an increase of THB 11.14 million or 105.7% from an unrealized loss on exchange rate on THB assets and liabilities of a foreign subsidiary compared with an unrealized gain on exchange rate recorded last year.

In addition, the Company and its subsidiaries recognized a share of profit from investments in associates of THB 33.68 million, compared with a share of loss of THB 3.91 million recorded in the same period last year, representing an increase in the profit sharing of THB 37.59 million or 962.6% following operating results of associates. Besides, in August 2020, the Company has an additional associated company which is Prospect Logistics and Industrial Leasehold Real Estate Investment Trust.

For the nine-month period ended 30 September 2020, the consolidated statements of profit or loss and other comprehensive income showed a net profit of THB 253.25 million or a net profit of THB 0.73 per share, an increase in a net profit of THB 286.25 million or 867.5% from a net loss of THB 33 million or a net loss THB 0.10 per share recorded in the same period last year.

Total revenues were THB 625.44 million, compared with THB 218.88 million recorded in the same period last year, representing an increase of THB 406.56 million or 185.7%. Major revenue was Compensation fee from termination of sublease agreement in relating to the setup of the Prospect Logistics and Industrial Leasehold Real Estate Investment Trust totaled THB 198.14 million. In addition, revenue with significant change was revenue from securities business totaled THB 268.57 million, an increase of THB 228.77 million or 574.8% as a large financial advisory and lead underwriting deal was completed in the second quarter.

Total costs and expenses were THB 344.96 million, compared with THB 282.04 million recorded in the same period last year, representing an increase of THB 62.92 million or 22.3%. Major cost and expense with significant change were 1) Securities business costs and expenses totaled THB 133.21 million, an increase of THB 63.58 million or 91.3% from expenses in relating to the completed financial advisory and lead underwriting deal and service and 2) Service and administrative expenses totaled THB 46.25 million, an increase of THB 14.72 million or 46.7% from an unrealized loss on exchange rate on THB assets and liabilities of a foreign subsidiary compared with an unrealized gain on exchange rate recorded last year.

In addition, the Company and its subsidiaries recognized a share of profit from investments in associates of THB 22.04 million, compared with a share of gain of THB 20.05 million recorded in the same period last year, representing an increase in the profit sharing of THB 1.99 million or 10% following operating results of associates. Besides, in August 2020, the Company has an additional associated company which is Prospect Logistics and Industrial Leasehold Real Estate Investment Trust.

Please be informed accordingly.

Yours sincerely,

(Mr. Vorasit Pokachaiyapat)
Managing Director